OMNIGENCE ASSET MANAGEMENT

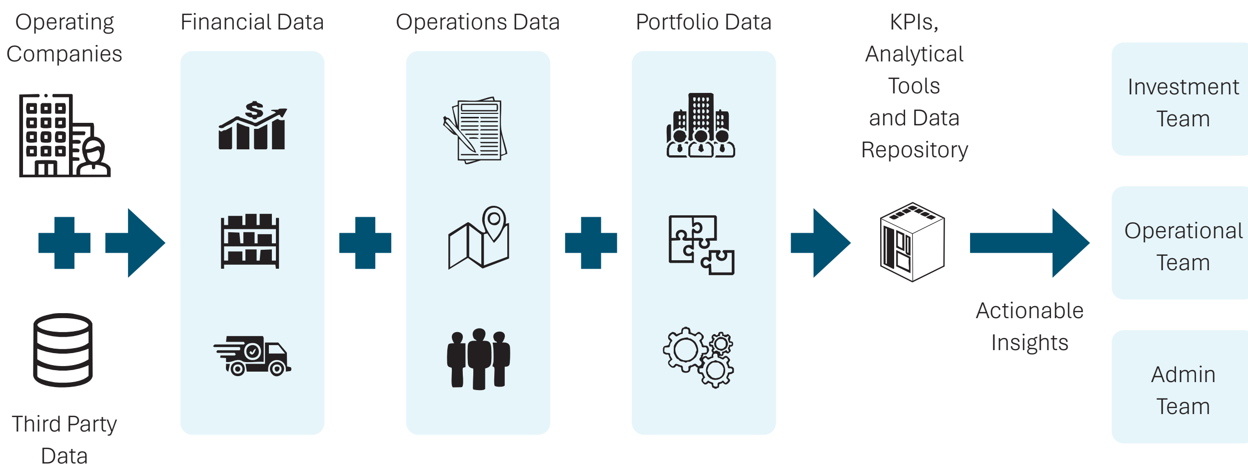
Arvore Partner's Technology Platform:

EquiONE Primer

August 2026

OVERVIEW:

EquiONE is Arvore's proprietary integration, monitoring, and continuous improvement platform built for private equity portfolio operations. Designed to onboard typical acquisitions in under eight weeks, EquiONE aggregates operational and financial data in real time, enabling fund managers and operating teams to make informed decisions quickly.



With more than 5,000 key performance indicators (KPIs) and 5B+ records in its repository as of Q1 2025, the platform supports scalable, accurate, and cost-effective oversight across diverse industries. EquiONE's purpose is to:

- Shorten investment life cycles through rapid integration.
- Protect margins and foster organic growth.
- Drive measurable operational improvement and sustained value creation.

CORE CAPABILITIES:

EquiONE integrates multiple processes and technology-driven capabilities into a unified platform that supports the full lifecycle of investment management. These capabilities are designed to deliver actionable intelligence, reduce operational risk, and enhance portfolio performance while enabling scalability.

EquiONE has APIs to access hundreds of data sources/formats including JobBoss, Salesforce, SAP, NetSuite, Squirrel POS, Epicor Eagle, Biztrack, Evident, MagicTouch, LandKar, QuickBooks, Sage 50/300, Xero, NetSuite, and SAP.

- Rapid Onboarding: Integrates acquisitions in less than eight weeks with immediate data aggregation.
- Scalable KPIs: Tracks 5,000+ operational and financial metrics for comprehensive performance oversight. Every layer of each operating business has KPIs for which appropriate personnel are responsible.
- Real-Time Reporting: KPIs drive earnings and have threshold levels to throw automated alerts that flag deviations from forecast, require accountability from the correct individual and thereby enabling swift operational responses.
- Data-Driven Forecasting: Live integration of performance data strengthens forecasting accuracy and accountability.
- Portfolio-Wide Integration: Seamless view from fund-level financials down to site-specific operational actions.

EQUIONE:

Dealflow Tracking

Investment Screening

Acquisitions

Onboarding

Consolidation

Integration

Business Intelligence

Decision Support

Continuous Improvement

LP Reporting

Data Repository

- Decision Support & Continuous Improvement:
  - ✓ Automated KPI and alert systems to guide operational actions, portfolio rebalancing, and risk mitigation.
  - ✓ Continuous improvement methodologies to enhance efficiency, reduce waste, and improve margins.
  - ✓ Ongoing roadmap for enhanced AI capabilities, expanded data sources, and improved productivity measurement tools.
- Central Data Repository: Centralized database housing 5B+ records, enabling deep historical and comparative analysis.

TECHNOLOGY ARCHITECTURE:

The platform is a base data layer with a central real time repository and a BI/analytical/data management overlay.

Centralized Data Repository: Built for scalability and high-speed analytics.	Real-Time Data Pipelines: Continuous integration from ERP, POS, CRM, accounting, and manufacturing systems.
Automated Intelligence Layer: Triggers alerts, recommendations, and error detection.	Secure Multi-System Integration: API connectivity with encryption and access controls.

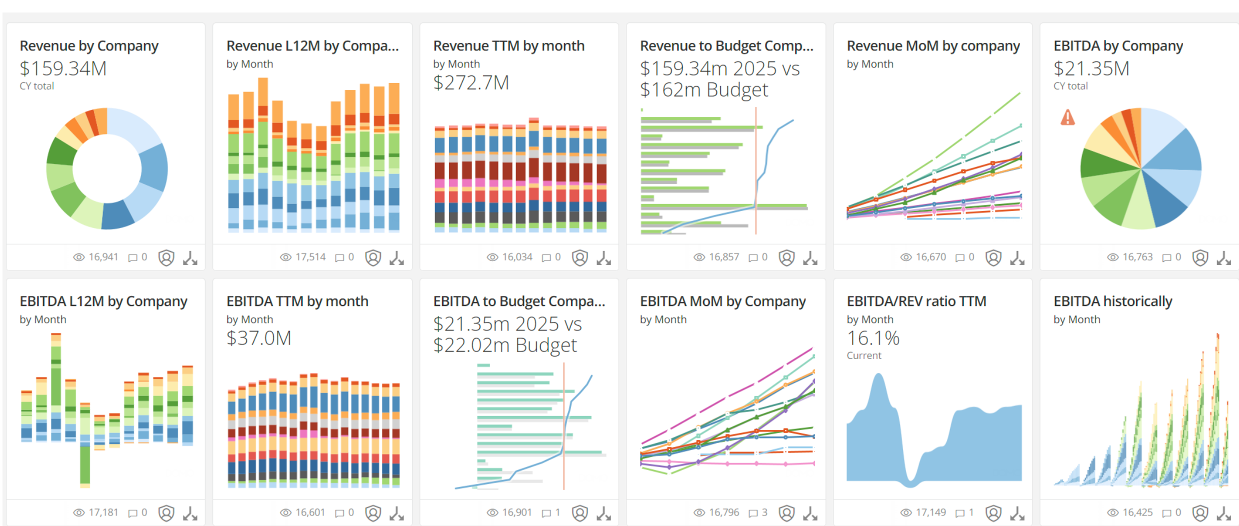
INVESTMENT FUNCTION:

EquiONE operates the Arvore consolidation assembly line – a structured six-phase process to integrate, consolidate, optimize, and grow each platform:

- Acquire – Launch platform with mission, culture, and vision; target ~6× EBITDA acquisitions.
- Integrate – Business intelligence onboarding and data scrubbing (~8 weeks).
- Consolidate – Tuck-in acquisitions for geographic, product, and customer expansion.
- Optimize – KPI-driven improvements with over 5,000 monitored metrics.
- Grow – ~6% organic EBITDA growth annually, platform-level best practices.
- Exit – Optimized performance and documented processes, exiting at ~8× EBITDA with $15M+ EBITDA target.

MONITORING FUNCTION:

EquiONE provides a real-time operational & financial intelligence system. EquiONE's monitoring module delivers a unified performance management system across the portfolio. Sample KPI panel:

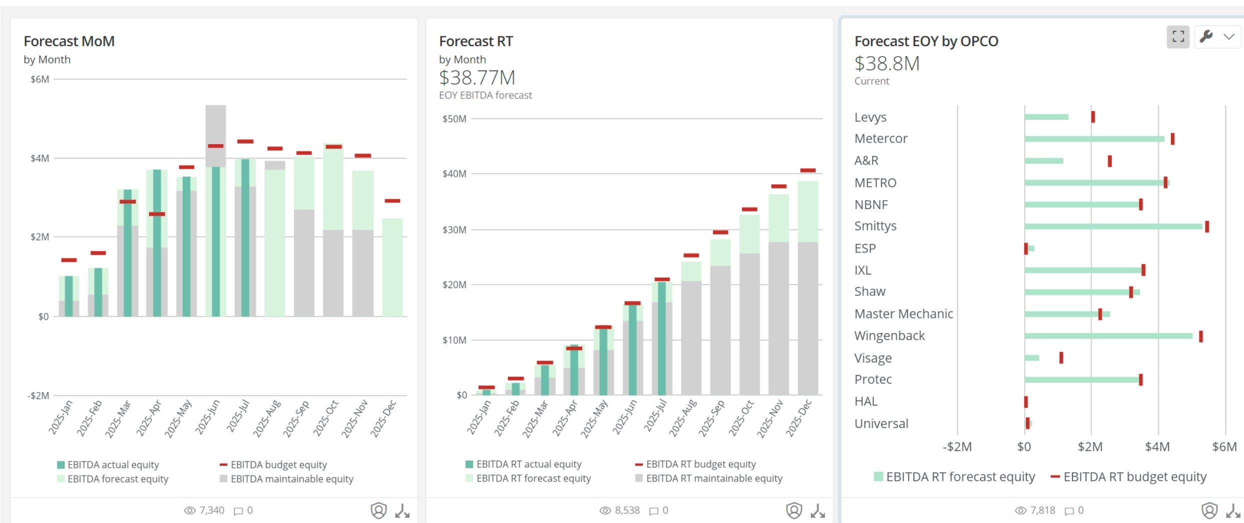


At the performance monitoring layer, it produces operational, continuous improvement and decision supports metrics:

Operational Metrics – Item-level sales, serialized inventory, part-level manufacturing data; productivity and cost tracking; consumer behavior trends.	Financial Metrics – Transaction-level journal entries; automated income statements and balance sheets.
Continuous Improvement Tracking – Automated MDA, budgeting, forecasts, and error detection alerts.	Decision Support – Immediate operational adjustments when earnings or efficiency come under pressure.

OPERATIONS FUNCTION:

EquiONE is the execution engine that transforms strategic objectives into measurable results across the portfolio. Built on real-time data integration, it unifies operational, financial, and productivity metrics into a single framework. This function coordinates daily performance oversight, ensuring that every operational layer, from site-level processes to portfolio-wide initiatives, operates within defined KPI thresholds. Automated alert systems identify deviations from forecast, triggering targeted interventions and enabling immediate course correction. Sample KPIs:



Each business unit is assigned specific KPIs, with clear ownership for achieving and maintaining performance targets. EquiONE's integrated dashboards and decision-support tools allow operational leaders to pinpoint bottlenecks, optimize resource allocation, and align frontline activities with strategic growth plans. By embedding continuous improvement methodologies into daily operations, the function not only safeguards margins but also fosters long-term productivity gains.

This capability ensures that operational performance is not reactive, but proactively managed, shortening the time from issue identification to resolution, reducing inefficiencies, and enabling rapid scaling. Whether managing a newly onboarded acquisition or optimizing a mature portfolio company, EquiONE provides the systems, insights, and accountability required to drive sustainable EBITDA growth and prepare each platform for premium exit valuations.

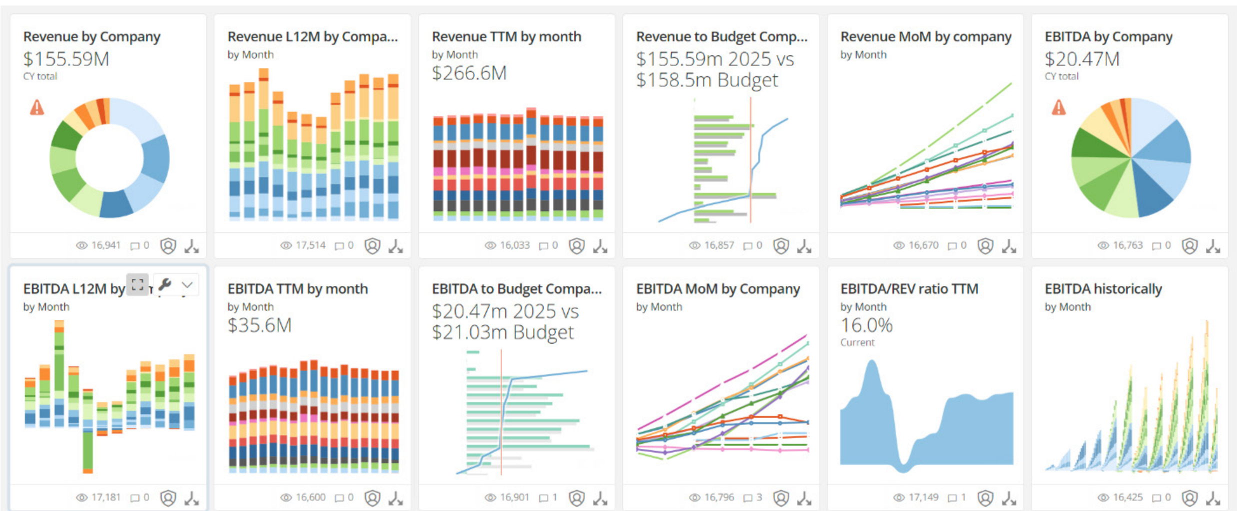
> EquiONE has enabled Arvore to track ~4,400 Kaizen projects generating almost $20M in savings across the portfolio

LP REPORTING FUNCTION:

EquiONE is designed to deliver unmatched transparency, timeliness, and customization in private equity portfolio reporting. Built directly into the platform's core architecture, the LP portal offers investors real-time access to operational and financial performance data, ensuring they have the same level of visibility as fund managers. EquiONE's reporting framework is fully customizable, enabling LPs to configure dashboards and reports around the metrics most relevant to their investment goals. These can include:

Operational KPIs:	▪ Site-level productivity, throughput efficiency, capacity utilization, inventory turnover, and process compliance.
Financial KPIs:	▪ Revenue growth, gross margin performance, EBITDA trends, cost structures, and capital expenditure tracking.
Strategic KPIs:	▪ Customer acquisition and retention rates, market expansion indicators, sustainability performance, and compliance with governance mandates.

The system integrates live data from multiple sources – ERP, CRM, POS, manufacturing, and accounting. Automated alerts flag deviations from plan or notable performance shifts, allowing LPs to monitor progress toward targets and track the impact of corrective actions in near real time.



LPs can choose from interactive dashboard views, scheduled summary reports, or deep-dive analytics exports for independent review. Sample KPIs:

Historical archives are maintained within the platform, enabling investors to analyze trends, assess long-term value creation, and measure the impact of operational changes over the life of the investment. This level of granularity and immediacy is rare in the private equity space. By integrating LP reporting into the same real-time intelligence framework used by operating and investment teams, EquiONE ensures that investors are not simply recipients of periodic updates but active participants in performance oversight.

CONTINUOUS IMPROVEMENT CASE STUDY:

Shaw Group was acquired in December 2018 in the dental lab vertical with $2.5M TTM EBITDA ($15K/employee). Post-integration actions included institutional team building, infrastructure upgrades, 3D printing integration, strategic acquisitions, and operational rationalization. Results:

- EBITDA CAGR: 14.4% (to $4.8M in 2023 forecast).
- EBITDA per employee: +60% to $28K+.

EquiONE has reduced the average time to integrate newly required companies from 100 days to five

TECHNOLOGY ROADMAP:

Using Omnigence's data science and continuous improvement teams, Arvore can constantly evaluate and add new features and functions for EquiONE. Some features in development currently:

- Expanded AI-driven predictive analytics.
- Deeper ERP and POS integration for real-time granular insights.
- Enhanced mobile and remote access capabilities.
- Machine learning for anomaly detection in operational and financial performance.
- API extensions for third-party benchmarking and market data integration.

RESULTS:

EquiONE directly supports Arvore's mandate to create value and scale quickly across multiple verticals in the LMM space. The platform's ability to capture and process billions of data points enables faster, more informed decision-making at every level of the organization. Real-time reporting ensures operational efficiency and proactive risk management, while the integration framework shortens the time from acquisition to value realization. As a portfolio grows, EquiONE's scalability allows seamless onboarding of new entities without disruption, enabling simultaneous consolidation and optimization efforts that drive EBITDA growth and position each platform for a premium exit multiple. Functional pillars:

Portfolio Construction:	▪ Rapid onboarding with structured data capture. Rapid onboarding shortens the time from acquisition to operational alignment.
Integration:	▪ Portfolio companies move from disparate, siloed operations to a unified, data-driven operating model in a matter of weeks.
Improved Forecasting Rigor:	▪ Alerts ensure deviations from expected performance are addressed instantly.
Real-Time Monitoring & Insights:	▪ Continuous tracking of 5,000+ KPIs and 5B+ data points.
Real-Time Reporting & Validations:	▪ Automated alerts and financial/operational reporting. By integrating both front-line operational metrics and high-level financial performance into a single, real-time environment, management teams can identify bottlenecks, redeploy resources, and pursue growth opportunities with greater speed and precision.
Decision Support & Risk Management:	▪ Forecasting with deviation alerts for proactive action.
Data Capture & Business Intelligence:	▪ Verified data for long-term strategy.
Continuous Improvement:	▪ CI methodologies to eliminate waste and improve margins. ▪ Integration of real-time data facilitates Kaizen initiatives and long-term performance gains.
Margin Protection:	▪ Data transparency helps detect and eliminate losses or inefficiencies.
Cross-Functional Synergy:	▪ Aligns finance, operations, and strategic planning in one platform.
Improved Forecasting Rigor:	▪ Alerts ensure deviations from expected performance are addressed instantly.
Scalability:	▪ Automating integration, monitoring, forecasting and reporting and data collection allows Arvore to scale its investment strategy cost effectively.

Even a portfolio of 10+ companies results in billions of records and requires thousands of KPIs to be properly managed. This cannot be performed accurately, quickly and cost effectively by humans. Automation is the best way to achieve this – which is what EquioNE does. By fusing real-time operational and financial intelligence with a structured investment process, it enables rapid value creation, sustainable growth, measurable returns and scalability. The result is a consistently higher return on invested capital, smoother integration of tuck-in acquisitions, and a culture of continuous performance improvement that compounds over the holding period.

OMNIGENCE
ASSET MANAGEMENT

Toronto Office:
TD Canada Trust Tower, 161 Bay St.
27th Floor, P.O. Box 508
Toronto, ON, M5J 2S1

Calgary Office:
Suite 300, 4954 Richard Road SW
Calgary, AB, T3E 6L1

Montréal Office:
1250 Rene Levesque, 22nd Floor
Montréal, QC, H3B 4W8

www.omnigenceam.com